# Healthcare IT Company

# MTBC Investor Fact Sheet - June 2017

MTBC is a healthcare information technology company that provides a fully integrated suite of proprietary web-based solutions, together with related business services, to healthcare providers



## Transaction Overview

Issuer	Medical Transcription Billing, Corp.		
Exchange: Symbol	NAS DAQ Capital Market: MTBCP		
Shares Offered	11% Se ries A Cumulative Re deemable Perpetual Preferred Stock		
Dividends	Payable on the 15 <sup>th</sup> day of each month		
Offering Price	\$25.00 per share		
Redemption	Re deemable after No vember 4, 2020 at \$25.00 pershare		
Offering Size	Up to \$8,500,000		
Use of Proceeds	A portion towards repayment of Opus debtandother amounts outstanding General corporate purposes and additional working capital		
Placement Agents	Rodman & Renshaw Boenning & Scattergood		

## **Market Info**

## Common Stock

- NASDAQ: MTBC
- Pric e: \$1.99
- Market cap: \$22.9 million
- Shares Outstanding: 11,487,677
- Insiders: 49.1%
- Preferred Stock
- NASDAQ: MTBCP Price: \$25.33
- Dividend: 11% of par value
- Equity value: \$8.1 million Shares Outstanding:
- 319.406

\*As of May 31, 2017

## MTBC Integrated Solution

Extends the core components of the mHealth platform to the mobile environment.



Allows physicians to create and review electronic clinical charts online.





Patient Portal



Management



Automates the labor-intensive workflow of medical offices in a unified and streamlined platform.

Ma nage ment

Improves medical reimbursement process to accelerate and increase collections, reduce errors in submissions and streamline workflow.



mHealth • EHR • PM • RCM | A Fully Integrated Practice Solution



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# **Leadership Team**

## Mah mud Haq- CEO and Chairman of the Board

- Former VP of Global Risk Management, American Express and CEO of Compass International Services (Nasclaq: CMPS)
- B.S. in Aviation Management, Bridgewater State College, M.B.A. in Finance, Clark

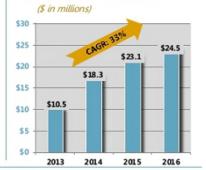
#### Stephen Snyder - President and Director

- Joined MTBC in 2005. Attorney for 15 years with M&A and healthcare law
- experience 1D. Rutgers School of Law Newark, senior editor of law journal

### Bill Korn - Chief Financial Officer

- Joined MTBC in 2013. 10 year IBM executive, part of the team that created IBM's successful services strategy in the 1990's A.B. Economics, Harvard College. M.B.A. Harvard Business School

## Revenue Growth



WES

## **Board of Directors**

### Howard Clark Jr.

Former CFO of American Express. Former CEO, Chairman and Vice Chairman of Shearson Lehman Bros.

#### Anne Busquet

- Former President, American Express Interactive Services
- Board member, Pitney Bowes, Intercontinental Hotels

#### John Daly

Former Director of E.F. Hutton & Company

### Cameron Munter

Former U.S. Ambassador to Pakistan. CEO East-West Institute

## Recent News



EBITDA after

# Growth Strategy



## Organic Growth





**MediGain** 

## Statement about Free Writing Prospectus

MTBC has filed a registration statement (including a prospectus) with the SEC on Form S-1, Commission File No. 333-214863, for the offering to which this Fact Sheet relates. The registration statement (including the prospectus) can be accessed through the following link: the try/lower accessor on Valle Principle (depth days 150090)/000169135217000111/00016931557-17-000111-in-dex herm.

This fact Sheet contains Sheard-dissing statements within the meaning of the federal securities laws. These statements relate to anticipated future events, future results of operations or titure fin account of which could materially affect our results of operations and whether the account of the federal securities is very contained to the control of the control of

Although we believe that the expectations reflected in the tonward-looking statements combined in this fact. Sheet are reasonable, we cannot guidantee fulture results, levels of activity, performance, or ach inversents. The statements in this fact. Sheet are made as of the date of this fact. Sheet and the Company does not assume any obligation sto up date the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

## MTBC Contact:

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