# MTBC Investor Fact Sheet - September 2018



Issuer Free Writing Prospectus Filed Pursuant to Rule 433 Registration No. 333-227524 September 25, 2018

# **Transaction Overview**

Issuer	Medical Transcription Billing, Corp.			
Exchange: Symbol	NASDAQ Capital Market: MTBCP			
Shares Offered	11% Series A Cumulative Redeemable Perpetual Preferred Stock			
Dividends	Payable on the 15 <sup>th</sup> day of each month			
Offering Price	\$25.00 per share			
Redemption	Redeemable after November 4, 2020 at \$25.00 per share			
Offering Size	\$25,000,000			
Use of Proceeds	Working capital, general corporate purposes and growth initiatives, including potential future acquisitions			
Placement Agents	H.C. Wainwright & Co. Boenning & Scattergood Chapin Davis Investments			

# Market Info\*

## Common Stock

- NASDAQ: MTBC
- Price: \$4.94
- Market cap: \$58.4 million
- Shares outstanding: 11,829,758
- Insiders: 50.1%

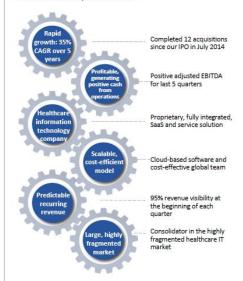
Revenue Cycle

\*As of September 25, 2018

## **Preferred Stock**

- NASDAQ: MTBCP
- Price: \$27.75
- Dividend: 11% of par value (\$25.00), paid monthly
- Equity value: \$42.6 million
- Shares outstanding: 1,536,289

MTBC is a healthcare information technology company that provides a fully integrated suite of proprietary web-based solutions and related business services to healthcare providers



# **MTBC Integrated Solution**



mHealth Extends the core components of the platform to the mobile



Allows physicians to create and review electronic clinical charts online.



Automates the labor-intensive workflow of medical offices in a unified and streamlined platform.

Improves medical reimbursement process to accelerate and increase collections, reduce errors in submissions and streamline workflow.







mHealth • EHR • PM • RCM | A Fully Integrated Practice Solution

# MTBC Investor Fact Sheet - September 2018

# **Leadership Team**

# Mahmud Haq - Executive Chairman

Former CEO of Compass International Services (Nasdaq: CMPS) and VP of Global Risk Management, American

### Stephen Snyder - Chief Executive Officer and Director

Joined MTBC in 2005. Attorney for 17 years with M&A and healthcare law experience. J.D. Rutgers School of Law

## Bill Korn - Chief Financial Officer

 Joined MTBC in 2013. 10 year IBM executive, part of the team that created IBM's successful services strategy in the 1990's. A.B. Economics, Harvard College. M.B.A. Harvard Business School

### A. Hadi Chaudhry - President

Joined MTBC in 2002. Previously in various roles in banking & IT sectors, holds numerous information technology certifications

### (\$ in millions) \$49-50 \$50 \$40 \$31.8 \$30 \$24.5 \$23.1 \$18.3 \$20 \$10.5 \$10 \$0 2014 2015 2013 2016 2018 2018: ■ 1H Actual ■ 2H Guidance ■ Range

Revenue Growth

# **Board of Directors**

# Howard Clark, Jr.

- Former CFO of American Express
- Former CEO, Chairman and Vice Chairman of Shearson Lehman Bros.

## Anne Busquet

- Board member, Pitney Bowes, Intercontinental Hotels
- Former President, American Express Interactive Services

John Daly Former EVP and Director of E.F. Hutton & Company

## Cameron Munter

- President and CEO East-West Insulation
   Former U.S. Ambassador to Pakistan

# Management plus Board owns 50% of MTBC's common stock





Statement about Free Writing Prospectus

MTBC has filed a registration statement with the SEC on Form S-1, Commission File No. 333-227524, for the offering to which this Fact Sheet relates.

The registration statement (including the prospectus) can be accessed through the following link:

https://www.sec.com/britines/decar/deat/158295/000049915128091372/forms-1, bit offers of the SEC Web site at www.sec.gov or on MTBC investor relations who site at intrinsicon, Martanaway, MTBC, any underwriter or any osaler participating in the offering will arrange for the second of t









