


Use of Proceeds

## Expected Pricing Date

Bookrunning Managers
Co-Managers

CareCloud, Inc.
Series B Cumulative Redeemable Perpetual
Preferred Stock
MTBCO / Nasdaq Global Market
\$25,000,000 ${ }^{(1)}$
$1,000,000^{(1)}+15 \%$ overallotment option
$\$ 25.00$ per share
$7.875 \%-8.125 \%$ yield
Paid monthly in arrears. Initial dividend March 15,
2022, record holders on February 28, may cover more or less than one month.
After 2, 3, 4 and 5 years, at the option of the Issuer, may be redeemed for cash of $\$ 25,75, \$ 25.50$, $\$ 25.25$ or $\$ 25.00$ per share
Redemption of a portion of the $11 \%$ Series A Preferred Stock, with up to $\$ 7.5$ million for corporate purposes and growth initiatives, including potential future acquisitions
January 27, 2022
B. Riley Securities, Ladenburg Thalmann, EF Hutton, division of Benchmark Investments, LLC
Aegis Capital Corp., The Benchmark Company, Boenning \& Scattergood, Chapin Davis, Colliers Securities LLC, Maxim Group LLC

1) Actual offering size may differ materially from the figures shown; offering size to be determined by negotiations between the Company and the underwriters.

- MTBC rebrands as CareCloud, taking on the name of one of its largest acquisitions - doubles down on growth and innovation
- Cloud-based healthcare IT platform streamlines workflow, increases revenue and decreases expenses for customers
- Successful consolidator in fragmented industry
- Scalable operating cost structure
- 82\% of YTD 2021 revenues are from clients utilizing technology-driven solutions
- 2021 revenue guidance: $\mathbf{\$ 1 3 5 - 1 3 8}$ million - "on track to exceed"

Technology-enabled business solutions


Before you invest, you should read the registration statement, prospectus supplement and other documents CareCloud has filed with the SEC for more complete information about CareCloud and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at www.sec.gov or on CareCloud's investor relations web site at ir.carecloud.com. Alternatively, CareCloud, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Bill Korn at (732) 873-5133 x 133 or emailing bkorn@,carecloud.com.
This Fact Sheet contains forward-looking statements within the meaning of the federal securities laws. These statements relate to anticipated future events, future results of operations or future financial performance. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct.
Although we believe that the expectations reflected in the forward-looking statements contained in this Fact Sheet are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. The statements in this Fact Sheet are made as of the date of this Fact Sheet, and the Company does not assume any obligations to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

## Competitive Advantages

## Technology Platform



## Global Team/Scalable Operating Model

- U.S.-based team with deep healthcare industry knowledge and expertise
- Significantly lower labor costs via ~3,400 Englishspeaking, college educated, employees in Pakistan and Sri Lanka
- Approximately 600 dedicated technology professionals


## Proven Market Consolidator

- Scalable model with recurring revenue
- Completed 17 acquisitions since the July 2014 IPO
- Track record of operating cost reductions, platform enhancement


Large Physician Groups


Health Systems


Industry Partners

## Leadership Team

Mahmud Haq - Executive Chairman

- Former CEO of Compass International Services (Nasdaq: CMPS) and VP of Global Risk Management, American Express
- B.S. in Aviation Management, Bridgewater State College. M.B.A. in Finance, Clark University
A. Hadi Chaudhry - President, Chief Executive Officer and Director
- Joined in 2002. Previously in various roles in banking \& IT sectors, holds numerous information technology certifications
Bill Korn - Chief Financial Officer
- Joined in 2013. 10 year IBM executive, part of the team that created IBM's successful services strategy in the 1990's.
- A.B. Economics, Harvard College. M.B.A. Harvard Business School Stephen Snyder - Chief Strategy Officer and Director
- Joined in 2005. Attorney for 17 years with M\&A and healthcare law experience.
- J.D. Rutgers School of Law


## Board of Directors

## Anne Busquet

- Board member, Pitney Bowes, Intercontinental Hotels
- Former President, American Express Interactive Services

John Daly

- Former EVP and Director of E.F. Hutton \& Company


## Cameron Munter

- Sr. Advisor, Agora Strategy Group (Berlin)
- Former U.S. Ambassador to Pakistan

Lawrence Sharnak

- Former EVP American Express Company
- Board of Advisors, Cinch Home Services
- Former Board member Teach for America New Jersey, A+ for Kids


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