

## INVESTOR FACT SHEET



A healthcare technology company with 25 years of experience, delivering AI-driven, end-to-end solutions that power real-world clinical and financial transformation.

### HIGHLIGHTS

2024 was a year of record profitability, characterized by enhanced operational efficiency, record net income, and record free cash flow generation.

2025 is focused on innovation & growth fueled by new products and resumption of acquisitions.

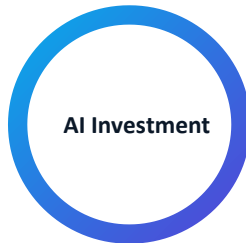
The AI Center of Excellence is now fully operational. We have onboarded 100 FTEs and 100 interns to date, with a continued target of reaching 500 AI engineers by year-end.

Converted 3.5 million shares of Series A preferred stock to 26 million common shares, reducing dividend burden to \$5.5 million annually.

### FY 2025: Focus on Innovation & Growth



1H FY2025 Revenue of \$55mm, up ~2% from 1H FY2024; FY2025 guidance of \$111mm to \$114mm



Driving innovation through AI with the launch of a dedicated AI Center of Excellence



Continued to pay dividends monthly

## Redefining the next generation of technology-enabled AI-powered solutions



### TECHNOLOGY-ENABLED RCM

- Revenue Cycle Management
- Medical Coding
- Provider Credentialing
- Robotic Process Automation
- Interoperability



### CLOUD-BASED SOFTWARE

- Electronic Health Records
- Practice Management
- Patient Experience Management
- Artificial Intelligence
- Business Intelligence
- Customized Cloud Applications



### DIGITAL HEALTH

- Chronic Care Management
- Remote Patient Monitoring
- Telemedicine Solutions



### HIT CONSULTING & STAFFING

- Workforce Augmentation
- IT Transformation Consulting
- Strategic Advisory Services
- Hospital RCM Optimization
- Activation as a Service



### ADDITIONAL PROVIDER SERVICES

- Home Healthcare
- Release of Information
- Group Purchasing Organization
- Professional Services
- Print Fulfillment

COMPETITIVE ADVANTAGES



Technology Platform

Streamlines workflow  
Increases revenue  
Decreases expenses



Global Team

Unparalleled cost structure  
Globally distributed workforce  
'Limitless' bandwidth and expertise



20+ Years of Experience

Proven leadership team  
Deep healthcare industry expertise  
Track record of success

LEADERSHIP



**Mahmud Haq**

Founder &  
Executive Chairman

- Former CEO of Compass International Services (Nasdaq: CMPS); completed 14 acquisitions in 18 months, grew revenue to ~\$180M run-rate, and acquired by NCO Group
- Increasing senior positions at American Express



**A. Hadi Chaudhry**

Co-Chief Executive Officer

- Joined in 2002
- Previously served as Manager of IT, General Manager, Chief Information Officer, and VP of Global Operations
- Extensive healthcare IT experience, including various roles in the banking and IT sector



**Stephen Snyder**

Co-Chief Executive Officer

- Joined CareCloud in 2005 as General Counsel; held key roles including COO, Chief Strategy Officer, and President
- Deep expertise in healthcare IT, mergers & acquisitions, and regulatory strategy
- Instrumental in advancing transformative healthcare technology and driving company growth



**Norman Roth**

CFO and Corporate Controller

- Brings 40+ years of financial leadership, specializing in corporate finance, reporting, and compliance
- Joined CareCloud in 2014; leads initiatives to enhance financial performance and accountability



**Crystal Williams**

President

- Brings 20+ years of leadership in revenue cycle management (RCM) and global healthcare operations
- Oversees client success, credentialing, and coding with a focus on operational excellence

BOARD OF DIRECTORS

**Mahmud Haq**  
Executive Chairman of the Board of Directors

**Anne Busquet**  
Board member, Pitney Bowes, Intercontinental Hotels  
Former President, American Express Interactive Services

**A. Hadi Chaudhry**  
B.S., Mathematics & Statistics;  
Numerous IT Certifications

**John Daly**  
Former EVP and Director of E.F. Hutton & Company

**Bill Korn**  
Former Chief Financial Officer, CareCloud  
Board member, Jerash Holdings (US), Inc.  
Former IBM executive

**Cameron Munter**  
Distinguished Sr. Fellow, Atlantic Council  
Former U.S. Ambassador to Pakistan

**Lawrence Sharnak**  
Former EVP American Express Company  
Board of Advisors, Cinch Home Services  
Former Board member Teach for America New Jersey, A+ for Kids

This Fact Sheet does not constitute a solicitation of the purchase or sales of securities. It contains forward-looking statements within the meaning of the federal securities laws. These statements relate to anticipated future events, future results of operations or future financial performance. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Although we believe that the expectations reflected in the forward-looking statements contained in this Fact Sheet are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. The statements in this Fact Sheet are made as of the date of this Fact Sheet, and the Company does not assume any obligations to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

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