






# INVESTOR FACT SHEET

A healthcare technology company delivering AI-driven solutions that power clinical and financial transformation






## Q1 2026 HIGHLIGHTS

- 1
 With the Medsphere integration progressing on plan, CareCloud now serves the full healthcare continuum - from solo practices through multi-provider groups to enterprise hospital systems with 45,000+ providers and 2,200+ client accounts across our base.
- 2
 Closed \$50M Citizens/Provident senior credit facility on April 13; announced full redemption of Series B Preferred Stock effective May 15, eliminating ~\$3.2M of annual preferred dividends.
- 3
 Eighth consecutive quarter of positive GAAP net income on Q1 revenue of \$31.3M, +13.2% YoY. Technology-enabled solutions grew +30% YoY to 74% of total revenue.

## FY 2026: Focus on Innovation & Growth

		
<b>Operating Strength</b>	<b>Financial Prudence</b>	<b>AI Center of Excellence</b>
FY2026 guidance reaffirmed: revenue \$128-\$132M, adjusted EBITDA \$29-\$31M. Margin recovery expected as integration costs roll off and AI products scale	Capital structure simplification. 8th consecutive quarter of positive GAAP net income; FY26 EPS guide \$0.20-\$0.23, 100%+ growth vs FY25	AI roadmap expanding into the two most labor-intensive points in the revenue cycle - coding and prior authorization - both targeted for FY2026 commercial release

## Redefining the next generation of technology-enabled AI-powered solutions

 <b>Technology-Enabled RCM</b>	 <b>Cloud-Based Software</b>	 <b>Artificial Intelligence &amp; Digital Health</b>	 <b>Hit Consulting &amp; Staffing</b>	 <b>Additional Provider Services</b>
<ul style="list-style-type: none"> <li>• Revenue cycle management</li> <li>• Medical coding</li> <li>• Provider credentialing</li> <li>• AI-driven denial management</li> <li>• AI-driven appeals</li> <li>• Interoperability</li> </ul>	<ul style="list-style-type: none"> <li>• Electronic health records</li> <li>• Practice management</li> <li>• Physician relationship management</li> <li>• Patient experience management</li> <li>• Business intelligence</li> <li>• Customized cloud applications</li> </ul>	<ul style="list-style-type: none"> <li>• AI Scribe</li> <li>• AI Call Audit &amp; Monitoring</li> <li>• AI Front Desk Agent</li> <li>• Chronic Care Management</li> <li>• Remote Patient Monitoring</li> <li>• Telemedicine Solutions</li> </ul>	<ul style="list-style-type: none"> <li>• Workforce Augmentation</li> <li>• IT Transformation Consulting</li> <li>• Strategic Advisory Services</li> <li>• Hospital RCM Optimization</li> <li>• Activation as a Service</li> </ul>	<ul style="list-style-type: none"> <li>• Home healthcare</li> <li>• Release of information</li> <li>• Group purchasing organization</li> <li>• Professional services</li> <li>• Print fulfillment</li> </ul>

# COMPETITIVE ADVANTAGES



# LEADERSHIP



**Mahmud Haq**  
Founder & Executive Chairman

- Former CEO of Compass International Services (Nasdaq: CMPS); completed 14 acquisitions in 18 months, grew revenue to ~\$180M run-rate, and acquired by NCO Group
- Increasing senior positions at American Express



**Stephen Snyder**  
Chief Executive Officer

- Joined CareCloud in 2005 as General Counsel; held key roles including COO, Chief Strategy Officer, and President
- Deep expertise in healthcare IT, mergers & acquisitions, and regulatory strategy
- Instrumental in advancing transformative healthcare technology and driving company growth



**A. Hadi Chaudhry**  
Chief Strategy Officer

- Joined in 2002
- Previously served as Manager of IT, General Manager, Chief Information Officer, and VP of Global Operations
- Extensive healthcare IT experience, including various roles in the banking and IT sector



**Norman Roth**  
CFO and Corporate Controller

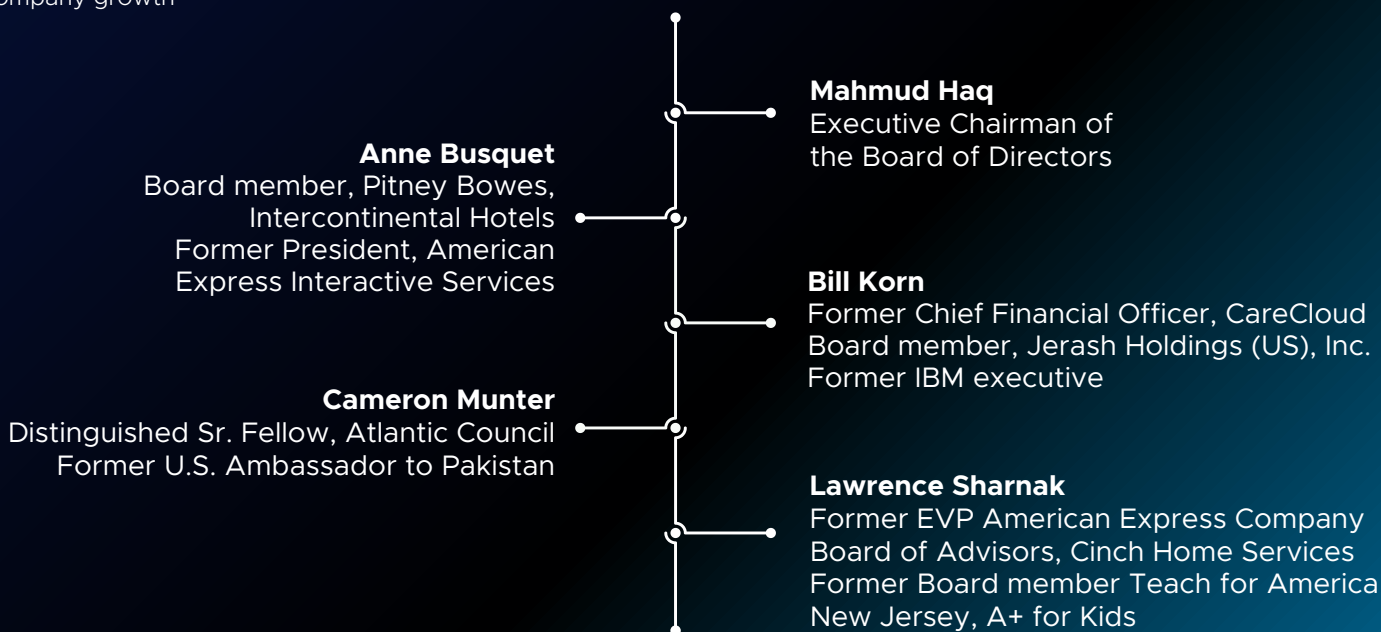
- Brings 40+ years of financial leadership, specializing in corporate finance, reporting, and compliance
- Joined CareCloud in 2014; leads initiatives to enhance financial performance and accountability



**Crystal Williams**  
President

- Brings 20+ years of leadership in revenue cycle management (RCM) and global healthcare operations
- Oversees client success, credentialing, and coding with a focus on operational excellence

# BOARD OF DIRECTORS



This Fact Sheet does not constitute a solicitation of the purchase or sales of securities. It contains forward-looking statements within the meaning of the federal securities laws. These statements relate to anticipated future events, future results of operations or future financial performance. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Although we believe that the expectations reflected in the forward-looking statements contained in this Fact Sheet are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. The statements in this Fact Sheet are made as of the date of this Fact Sheet, and the Company does not assume any obligations to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

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